

HANDBOOK

OF GUIDELINES FOR OVERSEAS SUPPLIERS



Bulk Procurement
TATA STEEL LIMITED

Developed by Bulk Planning Jamshedpur Procurement and TMILL Team

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Import Supply Process cum T&Cs for overseas suppliers for direct order from Tata Steel India for all Incoterms like FOB, FCA, CIF, CIP, Ex works etc. (Not applicable for order placed by Tata Limited London)

A. PREAMBLE

Processes set out in this handbook are reckoners for the overseas suppliers, which will aid in hassle-free faster clearance of cargo at Indian Ports and subsequently quicker documentation and payments from Tata Steel Limited.

B. MATERIAL DISPATCH CLEARANCE PROCEDURE

- 1. Dispatch Schedule:** Suppliers are required to follow the agreed dispatch schedule for supply of the material.
- 2. Dispatch Clearance:** Once the material is ready for shipment for Tata Steel Plant, the supplier should send an email to the Delivery Team of Tata Steel Jamshedpur plant or Tata Steel Kalinganagar Plant for dispatch clearance against schedule/approval. Currently for Jamshedpur, bulk planning team is managed by:
Mr. Ashiwani Gupta (ashiwani.gupta@tatasteel.com)
Mr. Tanweer Khan (tkhan@tatasteel.com)
For Kalinganagar, bulk planning team is managed by:
Mr. Arpit Agarwal (arpit.agrawal@tatasteel.com)
Mr. Sanjeev Sinha (sanjeev.sinha@tatasteel.com). However, incase of any change in the team members, the same will be notified.
The subject of email should contain PO No., Vendor Code, Plan Month of the dispatch, Incoterm, Regular or Trial or FOC.
- 3. Rolls:** In case of supply of Rolls, all communication to be also marked to **Mr. Ashis Jain** (ashis.jain@tatasteel.com) and User Plant (HSM/CRM/MM/NBM etc.)
- 4. Packing list and Pro-forma Invoice:** Should be attached in the email.
- 5. Consignee Address:** Supplier should keep a note of the delivery address mentioned in the Purchase Order (whether it is for Jamshedpur Plant or Kalinganagar Plant of Tata Steel) and all shipping documents should be drawn with consignee address giving address of correct delivery point.
- 6. Insurance:** In the case of CIF/CIP terms where supplier is required to arrange marine insurance, the supplier shall ensure that the Beneficiary is Tata Steel; Value of coverage is CIF + 10% and the coverage is from warehouse to warehouse i.e. Load Port to Tata Steel works including local handling, inland movement and storage upto 60 days from the date of arrival of cargo at destination port. The local agent of the insurer should have an office in Kolkata, India.

7. Bill of Lading: The guidelines for issuance of BL is given below:

Consignee Address (for delivery at Jamshedpur Plant of Tata Steel)	Consignee Address (for delivery at Kalinganagar Plant of Tata Steel)	Notify Party
Tata Steel Limited Jamshedpur Works Jharkhand, India Pin Code: 831001	Tata Steel Limited Kalinganagar Industrial Complex Jajpur, Odisha, India Pin Code: 755026	TM International Logistics Limited 43, Chowringhee Road, Kolkata, West Bengal India Pin Code: 700 071
Marks and Nos.	Container Details	Goods Details
Marks and Nos. should clearly state the TSL Purchase Order no. apart from other details supplier wish to mention	Container details should exactly match the container used along-with Container Seal no.	It should match the broad description of goods.
Free Period	Original BLs	Destination
14 days detention free period is must at discharge port	Telex Release / Surrendered BL are preferred to avoid delays due to document flow.	Haldia is preferred destination. Else Kolkata Port to be used.
Local Agents	Freight	
Shipping Line Agent should have an office in Kolkata and all shipping line payments and release of DO should be at Kolkata only.	Always pre-paid. Further, Tata Steel shall not bear any sort of surcharge that may be levied by shipping line at discharge port in various names like PCS, Container imbalance surcharge, Weather surcharge, Rupee depreciation surcharge and supplier should ensure that all forms of surcharge are settled at Load Port itself. In case Tata Steel is forced to pay any such cost at discharge port, same will be recovered from the supplier.	
Destination Port Shipping Line Charges		
Supplier should ensure that the shipping line levies standard destination port charges on Tata Steel and any sort of abnormal charges will be to supplier account. In such cases, Tata Steel shall provide corresponding proof of charges being collected by other shipping line agents to substantiate such abnormality.		

8. In the case of **FOB/FCA** shipments, the supplier shall contact Tata Steel's nominated freight forwarder whose email IDs is given herein below:

Gerhard Schiefer: gschiefer@tkmglobal.net

Philipp A. Rahman: pahman@tkmglobal.net

Andrea Wentzien: awentzien@tkmglobal.net

9. **Invoice:** All invoices, including Pro-forma Invoices, before dispatch clearance must bear Tata Steel Material No. as provided in the PO, PO Item Serial No., Material Description as per PO, Unit of measure as per PO, Dispatched quantity, Currency, Rate and Total Value. Invoice should be stamped and signed by the supplier. **Proforma Invoice should also mention the purchase order balance quantity that will be left after the planned dispatch.**
- a. **Quantity:** Supplier should ensure that under no circumstance the quantity mentioned in the PO is exceeded and Tata Steel will have the right to reject the material received in excess of the PO.
 - b. **Rate:** Wherever the rates are linked to analysis report / index, the supplier shall obtain rate confirmation from Tata Steel's procurement team before actual shipment.
10. **Trial Order:** For trial order, planning and scheduling should be done in consultation with respective user department of Tata Steel. Plant clearance should be forwarded to the Delivery Team of Tata Steel before material is dispatched by supplier.
11. **FOC Supply:** Free of cost supply will not be allowed in regular order until and unless it is supported by Tata Steel's PO. For any FOC supply, the commercial/pro-forma invoice should clearly mention in bold letters "It is FOC supply and value of material indicated is for custom clearance purpose only and not for payment". Further the FOC supply should mention freight and insurance elements separately. **It should be kept in mind that the valuation of such FOC supply should be same as per market rate and there should not be any sort of undervaluation for the same.**

C. CONCESSIONAL DUTY BENEFIT UNDER FREE TRADE AGREEMENT

1. **China Origin:** For China Origin Goods which qualifies for duty benefit under the Asia Pacific Trade Agreement (APTA), the supplier shall obtain the Preferential Duty Certificate of Origin from the appropriate authority in terms of the said agreement. As an example following materials qualifies for APTA certificate:
- a. Mortars/Refractory Cement.
 - b. Refractories qualifying under chapter 6902
 - c. DS Compounds
 - d. Such other materials which are covered under Customs Notification no. 72/2005 dated 22nd July 2005 of Indian Customs.

2. **Japan Origin:** For Japan Origin Goods which qualifies for duty benefit under the Comprehensive Economic Partnership Agreement (CEPA) between India and Japan, the supplier shall obtain the Preferential Duty Certificate of Origin (CEPA Certificate) from the appropriate authority in terms of the said agreement.
3. **Korea Origin:** For Korea Origin Goods which qualifies for duty benefit under the Comprehensive Economic Partnership Agreement (CEPA) between India and Korea or which qualifies for duty benefit under the Asia Pacific Trade Agreement (APTA), the supplier shall obtain the Preferential Duty Certificate of Origin from the appropriate authority in terms of the agreement that provides best custom duty advantage.
4. **ASEAN Countries:** Similarly, materials originating from Malaysia, Thailand, Vietnam, Myanmar, Indonesia and other ASEAN Countries which are covered under Customs notification no. 46 dated 1st June 2011 qualifies for duty benefit in India and the supplier shall arrange necessary Preferential Duty Certificate of Origin as required under the said ASEAN-India Free Trade Agreement.
5. **HS Code:** Supplier should obtain confirmation of HS code declared in the Preferential Duty Certificate from Tata Steel to ensure that the duty benefit is properly claimed.
6. **Particulars of Certificate:** For all materials qualifying under the aforesaid agreements for duty benefit, supplier should ensure that the details of relevant Preferential Duty Certificate are consistent with the invoice etc. and it is recommended that approval of draft certificate is obtained from Tata Steel/TMILL before obtaining the certificate. Special precaution is to be followed for third party sale cases where supplier is different from the manufacturer as the certificate should be issued strictly as per the guidelines provided in the respective Foreign Trade Agreement.
7. **General clause:** As the supplier is aware that the goods shall be imported and consumed by Tata Steel in India and as per several Free Trade Agreements (FTA) signed by India, preferential duty is applicable for specific goods covered under the relevant FTA depending upon the country of origin, wherever applicable, the supplier shall arrange preferential duty certificate of origin as per the applicable FTA to support Tata Steel avail preferential duty at the time of importation of goods". **Wherever, Tata Steel is denied of the duty benefit due to incorrect preferential duty certificate of origin viz. use of wrong HS Code, invoice no. or date mismatch, value difference, format required by the FTA not complied with etc., Tata Steel reserves the right to recover the loss incurred from the supplier.**

D. CONTAINER LOAD OPTIMIZATION

It is a pre-condition to the purchase order raised by Tata Steel that the supplier shall ensure that the supplies in container are sent in such a manner that the load carrying capacity of the container is optimally used. Tata Steel suggest minimum load of 25 MT per 20 ft. GP containers. In case the load cannot be optimized due to nature of the cargo like voluminous cargo, cargo safety issue preventing 2 High Load or any other reason, then on a case to case basis supplier should obtain clearance from Tata Steel for supplying the material with sub-optimal load. Tata Steel reserves the right to recover such costs which is incurred by it due to sub-optimal load more than its planned costs on per metric ton basis.

E. SHIPPING DOCUMENT FLOW

1. **NN Copy over Email:** Non Negotiable scan copy of complete set of shipping document along with copy of Preferential Duty Certificate of Origin as required under clause "C" above and duly filled in Checklist as per clause F given below should be emailed to the following address within 3 days of B/L date:

For Jamshedpur Supplies	For Kalinganagar Supplies
documentation@tmilltd.com	documentation@tmilltd.com
customsclearance@tmilltd.com	customsclearance@tmilltd.com
ashiwani.gupta@tatasteel.com	arpit.agrawal@tatasteel.com
pravinksaraf@tmilltd.com	pravinksaraf@tmilltd.com
tkhan@tatasteel.com	sanjeev.sinha@tatasteel.com
Email ID of the person who had sent the Purchase Order	Email ID of the person who had sent the Purchase Order

Email communication should mention PO no.; supplier invoice no. and BL no. in the subject line of the mail. W.E.F 1st April 2017, Indian Customs has introduced of provision for levying penalty @ Rs. 10,000/- per day for filing of Bill of Entry after one day from the date of vessel arrival. Kindly note that penalty payable by Tata Steel Limited due to delay in receipt of complete set of documents/desired clarification, if any, will be to supplier's account.

2. **Original Set:** Full set of original documents should be send in duplicate to the following address:

TM International Logistics Limited
Documentation Section
43 Chowringhee Road
Kolkata 700 071
West Bengal, India
Ph.: +91 33 66339103

Kind Attention: Mr. Saibal Mitra / Mr. Sabyasachi Basu

The original set should reach the above address at least 7 days prior to arrival of shipment. In case of short hauls like shipment from Singapore/Indonesia, the original set should reach the above address prior to shipment arrival at discharge port.

3. The **composition of shipping document** should be as per the Checklist given in clause “G” below.
4. **Details of dispatch of original set** should be sent through email to the aforesaid email IDs giving PO No.; Invoice no.; BL No. and courier tracking details.
5. It is advisable to maintain a **standard material description with the HSS code** which should ideally get incorporated in commercial invoice/LC/PO.
6. Please mention your **Bank Details** (Name of The Bank, Address, Swift code and Bank Account No.) in all the invoices.
7. **TM International Logistics Ltd. (TMILL)** is the clearing & forwarding agent in India for custom clearance and transportation of the material from Indian Port/Airport to Tata Steel Plants.
8. **Bank routed documents:** Where ever the documents are routed through Bank on account of supply against LC or as per the agreement, the supplier must ensure that the original set reaches Tata Steel’s nominated Bank as per agreed format and containing all the documents as required provided herein at-least 7 days prior to the arrival of the shipment at disport.
9. **Additional Requirements:** Occasionally there may be requirement of additional information/ documents/ certification/ clarification as may be required for customs clearance purpose, the supplier should arrange and provide such documents forthwith without any delay. **Supplier must appreciate that Tata Steel or its agent will never require information which is a trade secret but wherever it is a requirement of customs authority, Tata Steel expects the supplier to support the process of customs clearance.**

F. SHORTAGES

1. Acceptable quantity variance, if any shall be as per the tender document / PO issued by Tata Steel.
2. Wherever material is supplied in weight terms, if the variance is found to be beyond the set limit following process will be followed:
 - a. At Kolkata Port/CFS, if the customs examination does not require opening of Container Seal as provided in the BL, the material quantity continues to remain intact as per the supply made from supplier’s premises.

Tata Steel/TMILL shall obtain net weighment of the cargo at Port inclusive of the container weight and work out a derived weight of the material by deducting the container tare weight printed on the container body. **If the calculation suggest shortage beyond permissible limit, Tata Steel may inform the supplier about the finding and advice for joint inspection/survey at the de-stuffing point at the warehouse in destination point (Jamshedpur / Kalinganagar). Else, Tata Steel shall obtain weighment figure at its de-stuffing yard at destination in similar manner and in case shortage is observed beyond permissible limit the same shall be informed to the supplier for joint survey.**

- b. **If the supplier agrees to the joint survey, then the cost of survey from Tata Steel side will be borne by Tata Steel and that from supplier side will be borne by the supplier.** Supplier shall arrange its representative for the survey immediately at the destination point without any delay as the delay might result in container detention. **Any container detention caused due to delay on supplier end shall be to supplier account.**
- c. The findings of Joint survey will be final and binding on both the parties.
- d. If the provision of the contract provides for determination of weight of the material excluding packaging, like zinc ingots then the weighment at material level will be found and shared with the supplier in case of any shortage. Supplier may agree on the weights shared by Tata Steel for settlement or else may appoint its own representative/surveyor for checking the weights.
- e. Wherever, the customs officer opens the container seal at destination port/CFS for customs examination, then shortage if any observed shall be informed to the supplier forthwith and container will be kept on hold at the port/CFS itself. **If the supplier requires survey to take place at Port/CFS itself then the cost of delay in the form of detention and storage charges will be borne by the supplier in case shortage is identified** or by Tata Steel in case the shortage is within the tolerance limit.

G. DOCUMENTATION CHECKLIST

Supplier should consider using checklist as given in **Annexure A** for preparation and sharing of documents with Tata Steel and its handling partners. A copy of checklist duly filled in must be enclosed along with the NN copy and Original copy shared with Tata Steel. Tata Steel reserves the right to demand compliance to the checklist and payment may be kept on hold due to non-compliance.

H. PACKAGING AND MARKING

The consignment shall be packed in sound condition in order to withstand transport hazards including interim storage period of one year from shipment date. All consignments shall indicate dimensions and weight of the package & the marks of consignee, order no. etc. For **Refractory** material supply, packing should be as per International Standard to withstand all types and modes of transportation hazard including storage period. The material should be palletised and tightly strapped with proper edge protection to prevent slipping of the bricks, powder, and granular materials on the pallet during transit. Dimension of Packaging should be LxWxH meter for all types of bricks and monolithic. It should also be covered with polythene. The packing detail is to be pasted on all sides of the cardboard box/bags in bold letter, under the polythene sheet or stretch wrap for easy identification. Marking should indicate Material number, Quality & Size, Supplier's name, Tata Steel Order No and Quantity per box/bag. Month of Production, Shelf-Life, Country Of Origin, Batch No., etc. Further following instructions to be strictly followed:

For Refractory Items

- Each brick should be marked with Supplier Name, Size, Quality and Batch No.
- Wooden Pallet should have sufficient strength to take load in four Layered Vertical Stacking.
- PVC Pallets is recommended in place of wooden pallet.
- Each one of 25kg HDPE bag should be clearly marked with vendor Name, Gross Wt., Net wt., PO No., Purchaser Name, Month of Manufacturing, Batch No., Shelf Life and other relevant details.
- Each one of 25 kg HDPE/Gunny Bag should be dry and free from any sort of dust.
- **At the time of the receipt of material at plant, the shelf life of the item should be at-least six months otherwise it will be subject to rejection. In any case, the remaining life of material at the time of delivery must be at least 80% of the total life.** In emergency and as an exception, the item may be accepted after taking due approval, it is likely to be consumed within the expiry of the shelf life.
- Apart from the above markings, cautionary symbols and markings as per International Standards such as "FRAGILE", "HANDLE WITH CARE", "DO NOT DROP", "KEEP IN DRY PLACE", "TOP-DO NOT OVERTURN", etc. as appropriate should be printed on all four sides.
- Top surface of carton/case/box should be flat and hard to allow stacking of up to four vertical layers, one above another.

- **Supplier should eliminate usage of packing material which are not eco-friendly and difficult to dispose of.** As an example, thermocol is an environmental hazardous material as it has to be incinerated and Tata Steel doesn't have an active disposal facility for thermocol in place. Therefore, usage of thermocol as filler is prohibited. Use of cardboard/ceramic/brown paper at spaces/as packaging media should be considered. Also, Tata Steel promotes usage of such recycled/recyclable materials.
- **Supply of multiple materials or even same material belonging to multiple purchase orders should not be mixed in any manner.** Each box/bag should contain identical goods all belonging to the same purchase order only.
- The lances are to be covered with polythene sheet. Proper protection to the pipe and the thread should be provided to prevent in-transit damage.
- Each lance should also be marked with supplier's name, material no. and PO no. on its body or on the pipe portion of the lances.
- Any supply under trial order/FOC, should be marked as "FOR TRIAL/FOC" on all sides of box/bag/case.

I. DELAY & SHORT DELIVERY CLAUSE

In Case of any deviation from the agreed dispatch Schedule or delivery of short quantity, Tata Steel reserves the right to impose a penalty as per the Risk Purchase Clause provided in the Purchase Order/RFQ.

J. INSURANCE CLAIM HANDLING PROCESS

Tata Steel manages the insurance claims through TMILL (A subsidiary company of Tata Steel) and hence TMILL is authorized to communicate and coordinate for all kind of cases which lead to insurance claims/customer claims in respect of shortage/damage to the material/3rd party. For FOB/FCA shipments, Tata Steel ensures marine insurance of the material covering all kinds of risk beginning at the point where supplier hands over the material to Tata Steel/its appointed agents till the receipt of the material at its plant, including all kinds of interim handling and storage. Similarly, Tata Steel expects that in the case of CIF imports, the supplier also arranges insurance policy on similar terms. At any point where Tata Steel/TMILL or any of its agent identifies a reason to belief that there is potential damage/shortage in the supply, an intimation may be sent by Tata Steel/TMILL to the supplier/the insurance agent mentioned in the policy cover note calling them for a joint survey. All other agencies involved are put under notice and called for joint survey. The supplier and other agencies are required to attend the joint survey without any delay and the finding of the joint survey is acknowledged by all the agencies present, which is also

binding on the absent agencies. The finding of such joint survey shall be final and binding and shall become the basis for assigning responsibility and recovery to be made by Tata Steel. Wherever required, Tata Steel might subrogate its rights to its insurer / other agents who can further pursue the claim on behalf of Tata Steel as principals.

K. STANDARD FORMAT OF SHIPPING DOCUMENTS

- Invoice
- Packing List
- Bill of Lading format
- Firing Certificate for Refractories
- Certificate of origin format
 - Japan origin
 - South Korea origin
 - China/Korea Origin under APTA
 - Malaysia/Indonesia etc. Origin under AIFTA

ANNEXURE A: SHIPPING DOCUMENTS CHECK LIST

	Compliance (Y/N)	Date	Remark, if any
Standard Checklist			
Non- negotiable documents (scanned copy) to be sent within 3 days from shipment date to the IDs mentioned in PO T&C.			
Original documents to reach 7 days prior to vessel arrival (except for short haul shipments originating at Singapore, Colombo, Malaysia, Indonesia)			
Min. 14 days container detention free time at discharge port			
Surrendered BL / Express release/Telex			
Indicate balance PO qty after this despatch			
Invoice should contain Tata Steel Material Number, delivered qty, unit rate, currency etc..			
Unit rate and currency of material in Invoice should match with PO			

List of Documents			
Bill of Lading			
Invoice			
Packing List			
Certificate of Origin as per PO terms, Preferential COO if applicable for duty benefit under FTA			
Certificate of analysis			
Insurance Certificate			
Cargo specific additional documentary requirement:			
For Refractories: A declaration from the supplier on its letterhead clarifying whether the bricks were manufactured by firing after shaping at temperature exceeding 800 degrees centigrade.			
For Fe alloys: A self-certificate letter showing % of Fe content and Purity % of Fe used			
For Ferro Alloys and Hazardous materials viz Mag 97, Tin, Chemicals: MSDS			
For DS compound: A certificate of Grain size distribution.			
Basic checks			
Same invoice number and date in COO, packing list, other docs wherever used.			
Same PO no. in invoice, BL, Packing List etc. wherever used.			
Summation of Individual package weight in Packing list/invoice to match with BL weight.			
Errors like rate x qty does not tally with invoice amount; summation errors etc.			
All documents should be signed by respective authorized person except e-generated copy			
Final destination / Billing address in invoice and BL is as per desired destination mentioned in PO			
FOC supply should come with fair market price along with incoterms.			

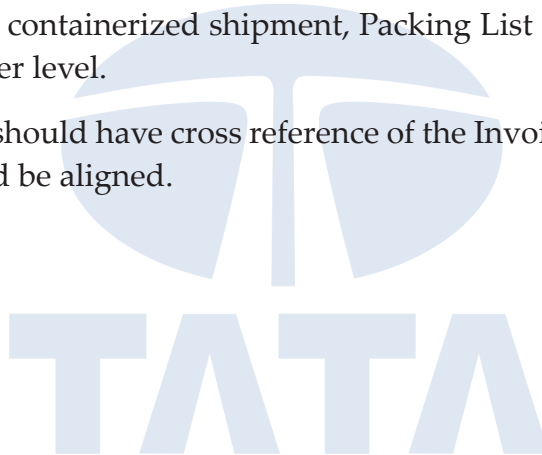
ANNEXURE B: TYPICAL INVOICE FORMAT

(Supplier Official Stationary)					
INVOICE					
Exporter Name / Address / Contact details				Invoice No:-XXXXXXX Date:-DD/MM/YYYY	
				PO NO & DATE TATA STEEL/2XXXXXXXXXX Date: DD/MM/YYYY	
Consignee TATA STEEL LIMITED (Delivery Address of Tata Steel)				Buyer(if other than Consignee)	
				Country of origin Goods XXXXXX	Country of final destination India
Vessel No/ Flight No XXXXXXXXXXXX		Port Of Loading XXXXXX	Terms Of Delivery FOB/CIF		
		Final Destination Jamshedpur/Kalinganagar	Terms of Payment NET XX DAYS FROM SHIPMENT DATE		
Particulars	PO Item no	Material No. as per PO	Quantity PCS	Rate Amount (USD) (USD)	
				Total Invoice Value:	
FREELY IMPORTABLE AS PER CHAPTER 2 PARA 2.1 OF FOREGIN TRADE POLICY (2004-2009)01.04.2007					

Authorised Signatory

Seal and Stamp

- Points to be considered:
 - a. Packing list should have detailed information of all items shipped.
 - b. Details to include package dimension, net weight, gross weight.
 - c. Overall summation of Gross Weight should match the GW mentioned in the Bill of Lading.
 - d. In the case of containerized shipment, Packing List should have details at each Container level.
 - e. Packing List should have cross reference of the Invoice No. and PO and all details should be aligned.



ANNEXURE D: TYPICAL BILL OF LADING FORMAT

In case of delivery to Kalinganagar Plant, Please change the address to Tata Steel Limited, Kalinganagar Industrial Complex, Jajpur, Odisha, India



FBL PUSCCU17010001

NEGOTIABLE FIATA MULTIMODAL TRANSPORT BILL OF LADING
ISSUED SUBJECT TO UNCTAD/ICC RULES FOR MULTIMODAL TRANSPORT DOCUMENTS (ICC PUBLICATION 481)



KR M213

CONSIGNEE TO ORDER OF
TATA STEEL LIMITED
PROCUREMENT DIVISION,
1ST FLOOR, COMMERCIAL CENTRE,
JAMSHEDPUR-831001, JHARKHAND, INDIA

FLOGIS International Corp.

NOTIFY ADDRESS
TM INTERNATIONAL LOGISTICS LTD.
14TH FLOOR, TATA CENTER
43 JAWAHARLAL NEHRU ROAD
KOLKATA-700 071
DESK: +91-33-60339160

Issue of Telex Release/
Surrendered BL is
desired

PLACE OF RECEIPT

SURRENDERED

OCEAN VESSEL
HYUNDAI SPRINTER 366S

PORT OF LOADING
BUSAN, KOREA

PORT OF DISCHARGE
KOLKATA (EX CALCUTTA)

PLACE OF DELIVERY
KOLKATA (EX CALCUTTA)

MARKS AND NUMBERS NUMBER AND KIND OF PACKAGES DESCRIPTION OF GOODS GROSS WEIGHT MEASUREMENT

Container Type
should be correctly
mentioned

5 PACKAGES SAID TO BE 5,150.000 KGS 5.000 CBM
20DCKL SHIPPER'S LOAD & COUNT

PO no. should be correctly
mentioned
14 days free period is must

TATA STEEL LIMITED
ORDER NUMBER: TATA STEEL/2200033964
PORT OF DESTINATION: KOLKATA/INDIA
CONSIGNEE: TATA STEEL LIMITED
DESCRIPTION: TRC-5R
(TAP HOLE CLAY FOR
SINGLE TROUGH OPN.)
MONTH OF PRODUCTION: JAN 2017
PALLET NO:
NET WEIGHT:
GROSS WEIGHT:
PALLET SIZE: X X
MADE IN KOREA
CHOSUN REFRACTORIES CO. LTD.

TATA STEEL LIMITED
INVOICE NUMBER: CR/2017/TATA/014
PO-NUMBER : TSL/2200033964
14 DAYS DETENTION FREE PERIOD AT DISCHARGE PORT

NON-NEGOTIABLE

Vessel: m.v. *Agas Baltica* Voy. *225*
Rot. No. *2159333* / 16 Line No. *225*
Agent: *S/2* *Indiel*

ON BOARD DATE:
JAN. 22, 2017

Container no. & Seal
no. should be
correctly mentioned

TGHU1672584/311185 ONE (X1) CONTAINER ONLY
CY / CY ACCORDING TO THE DECLARATION OF THE CONSIGNOR

DECLARATION OF INTEREST OF THE CONSIGNOR
IN TIMELY DELIVERY (CLAUSE 6.2)

DECLARED VALUE FOR AD VALOREM RATE ACCORDING TO
THE DECLARATION OF THE CONSIGNOR (CLAUSES 7 AND 8)

THE GOODS AND INSTRUCTIONS ARE ACCEPTED AND DEALT WITH SUBJECT TO THE STANDARD CONDITIONS PRINTED OVERLEAF.

TAKEN IN CHARGE IN APPARENT GOOD ORDER AND CONDITION, UNLESS OTHERWISE NOTED HEREIN, AT THE PLACE OF RECEIPT FOR TRANSPORT AND DELIVERY AS MENTIONED ABOVE.

ONE OF THESE MULTIMODAL TRANSPORT BILLS OF LADING MUST BE SURRENDERED DULY ENDORSED IN EXCHANGE FOR THE GOODS. IN WITNESS WHEREOF THE ORIGINAL MULTIMODAL TRANSPORT BILLS OF LADING ALL OF THIS TENOR AND DATE HAVE BEEN SIGNED IN THE NUMBER STATED BELOW, ONE OF WHICH BEING ACCOMPLISHED THE OTHER(S) TO BE VOID.

FREIGHT AMOUNT	FREIGHT PAYABLE AT	PLACE AND DATE OF ISSUE SEOUL, KOREA JAN. 22, 2017
CARGO INSURANCE THROUGH THE UNDERSIGNED <input type="checkbox"/> NOT COVERED <input type="checkbox"/> COVERED ACCORDING TO ATTACHED POLICY	NUMBER OF ORIGINAL FBL'S ZERO (0)	STAMP AND SIGNATURE
FOR DELIVERY OF GOODS PLEASE APPLY TO TKM GLOBAL LOGISTICS LIMITED "DIAMOND HERITAGE" 7TH FLOOR, UNIT NO. 710 & 711, 16 STRAND ROAD, KOLKATA 700001, INDIA TEL: +91 33 6625 9224/66259220		FLOGIS International Corp. ACTING AS A CARRIER

TEXT AUTHORIZED BY FIATA. COPYRIGHT RESERVED © FIATAZURICH S.A. AND 6.92

ANNEXURE E: FIRING CERTIFICATE FORMAT (FOR REFRACTORIES)

(For Refractories only)

Invoice Ref: xxxxx

Invoice Date: xxxxx

This is to certify that the refractory bricks supplied against aforesaid invoice no. dated... to Tata Steel Limited has been fired / heated at a temperature of approx..... degrees centigrade after shaping.

(In case of multiple cargo and each cargo went through different temperature levels, please cover each material separately)




Signed and Sealed by:

Date:

A large, light blue watermark of the Tata logo is centered on the page. It consists of the word "TATA" in a bold, sans-serif font, with a stylized arch above the letters.

ANNEXURE F1: DUTY SAVING CERTIFICATE OF ORIGIN EX-JAPAN

In case of 3rd Party sales, follow respective APTA agreement rules

1. Exporter's Name, Address and Country:		Certification No. 160214443222401610	Number of page 1 / 1
2. Importer's Name, Address and Country: TATA STEEL LIMITED JAMSHEDPUR-831001-JHARKHAND INDIA		COMPREHENSIVE ECONOMIC PARTNERSHIP AGREEMENT BETWEEN JAPAN AND THE REPUBLIC OF INDIA	
3. Transport details (means and route) (as far as known) Date of Shipment: November 27 2016		 <p>CERTIFICATE OF ORIGIN Issued in Japan</p>	
4. Item number (as necessary); Marks and numbers; Number and kind of packages; Description of good(s); HS tariff classification number		5. Preference criterion	6. Quantity
1) 1P GRINDING WHEEL 680422		B	81 PCS
7. Invoice number(s) and date(s)		N: F03263 October 26 2016	
<p>Supplier should obtain confirmation of HS Code from TSL/TMILL</p> <p>Marks and numbers: TATA STEEL LTD JAMSHEDPUR F16423</p> <p>Number and kind of packages: 4 CASE</p>		<p>Should exactly match Shipping documents</p>	
8. Remarks:			
<input type="checkbox"/> Third Country Involving <input type="checkbox"/> ISSUED RETROACTIVELY			
9. Declaration by the exporter:		10. Certification	
<p>I, the undersigned, declare that: the above details and statement are true and accurate. the good(s) described above meet the condition(s) required for the issuance of this certificate: the country of origin of the good(s) described above is JAPAN:</p> <p>Place and Date: Nagoya, November 2, 2016</p> <p>Signature: </p> <p>Name (printed): AYAKO NARITA</p> <p>Company: Noritake Co., Limited</p>		<p>It is hereby certified, on the basis of control carried out, that the declaration by the exporter is correct. Competent governmental authority or Designee office: The Japan Chamber of Commerce and Industry</p> <p>Stamp </p> <p>Place and Date: Nagoya, November 2, 2016</p> <p>Signature: 安藤 環</p>	

ANNEXURE F2: DUTY SAVING CERTIFICATE OF ORIGIN EX-KOREA

ORIGINAL



1. Exporter (name, address, country, e-mail address, telephone number, fax number)

Reference No. 012-16-0409620
Reference Code. d81c-5ef0

KOREA-INDIA COMPREHENSIVE ECONOMIC PARTNERSHIP AGREEMENT
PREFERENTIAL CERTIFICATE OF ORIGIN
(Combined Declaration and Certificate)

Issued in THE REPUBLIC OF KOREA
(Country)

2. Producer (name, address, country)

3. Importer (name, address, country)

TATA STEEL LIMITED
JAMSHEDPUR-831001 JHARKHAND INDIA. INDIA

5. For Official Use

4. Means of transport and route

Departure date 01 JUN. 2016

Vessel's name/Aircraft etc. AIR

Port of Discharge KOLKATA AIRPORT. INDIA

6. Remarks

7. HS Code (6 digit)

8. Description of goods, including quantity

9. Gross weight and value (FOB)

10. Origin criterion

11. Number and date of Invoices

3403.99 (HS 2007)

LUBRICATING PREPARATIONS (TATA CSP MOULD DIAKALUB MC-10)
1 PG 240 KGS 240 KGS 288 KGS
TATA CSP MOULD DIAKALUB MC-10

288 KGS
5,412 USD

CTSH+RVC
35%

DKK-160524-1
2016-05-24

FOB Value

Supplier should obtain confirmation of HS Code from TSI/TMILL

Should exactly match Shipping documents

End Of Page ...

12. Declaration by the exporter

The undersigned hereby declares that the above details and statements are correct; that all the goods were produced in

THE REPUBLIC OF KOREA

(Country)

and that they comply with the origin requirements specified for these goods in the KOREA-INDIA Comprehensive Economic Partnership Agreement for the goods exported to

THE REPUBLIC OF INDIA

(Importing Country)

SEONGNAM KOREA 03 JUN 2016

Place and date, signature of authorized signatory

13. Certification

It is hereby certified, on the basis of control carried out, that the declaration by the exporter is correct.

SEONGNAM
03 JUN 2016



STAFF
BUM CHAN CHO

Place and date, signature and stamp of issuing authority

14. Third country invoicing (name, address, country)

* Identify the authenticity of certificate for verification with the website. (<http://cert.korcham.net/search/index.htm>)

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ANNEXURE F3: DUTY SAVING CERTIFICATE OF ORIGIN EX-CHINA / KOREA UNDER APTA

ORIGINAL

1. Goods consigned from (Exporter's business name, address, country) <div style="border: 1px solid black; background-color: #0056b3; color: white; padding: 5px; text-align: center;">Supplier/Manufacturer Name and Address</div>	Reference No. B164100071960008 <h3 style="text-align: center;">CERTIFICATE OF ORIGIN</h3> <p style="text-align: center;">Asia-Pacific Trade Agreement (Combined Declaration and Certificate)</p> <p style="text-align: center;">Issued in <u>The People's Republic of China</u> (Country)</p>
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2. Goods consigned to (Consignee's name, address, country) <div style="border: 1px solid black; background-color: #0056b3; color: white; padding: 5px; text-align: center;">Supplier/Manufacturer Name and Address</div>	3. For Official use Verification: www.chinaorigin.gov.cn
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In case of 3rd Party sales, follow respective APTA agreement rules

4. Means of transport and route
FROM SHANGHAI, CHINA TO KOLKATA, INDIA BY VESSEL

5. Tariff item number	6. Marks and number of Packages	7. Number and kind of packages/description of goods	8. Origin criterion (see notes overleaf)	9. Gross weight or other quantity	10. Number and date of invoices
81.04	N/M	FORTY (40) BAGS OF 97% MG GRANULES *** ** * ** * ** * ** * IEC NO. : 0202002594	"A"	44MTS N. W.	JH160512-5 MAY 12, 2016

Supplier should obtain confirmation of HS Code from TSL/TMILL

11. Declaration by the exporter

The undersigned hereby declares that the above details and statements are correct, that all the goods were produced in

新乡县恒通镁业有限公司
 XINXIANG HENTONG MAGNESIUM INDUSTRIAL CO., LTD.
 and that they comply with the Origin Requirements specified for these goods in the Asia-Pacific Trade Agreement for goods exported to

INDIA

(Importing Country)
Henan, China, MAY 12, 2016

Place and date, signature of authorized Signatory

12. Certificate

It is hereby certified on the basis of control carried out, that the declaration by the exporter is correct.




Place and date, signature and Stamp of Certifying Authority

AQSIQ 140306824

ANNEXURE F4: DUTY SAVING CERTIFICATE OF ORIGIN UNDER AIFTA

5. Item number		6. Marks and numbers on Packages	7. Number and type of packages, description of goods (include quantity where appropriate and HS number of the importing country)	8. Origin criterion (see Notes overleaf)	9. Gross weight or other quantity and value (FOB)	10. Number and date of Invoices
1		GREEN NO. 0445-0449 IMPORTING COUNTRY HS CODE 80011090 EXPORTING COUNTRY HS CODE 8001100000	TIN INGOTS IN BUNDLE 25 MTS OF BANKA LL100PPM COUNTRY OF ORIGIN : INDONESIA LME REGISTERED TIN INGOTS AS PER APPLICANTS PURCHASE ORDER NO Further details as per BL Third Party Supplier details	WO	25,025.00 KGS USD 472,826.25 XXX FOB VALUE	3000010483B SEPTEMBER 2016 16090062 SEPTEMBER 2016
<p>11. Declaration by the exporter</p> <p>The undersigned hereby declares that the above details and statement are correct; that all the goods were produced in</p> <p style="text-align: center;">INDONESIA (Country)</p> <p>and that they comply with the origin requirements specified for these goods in the ASEAN-India Free Trade Area Preferential Tariff for the goods exported to</p> <p style="text-align: center;">INDIA (Importing Country)</p> <p style="text-align: center;"><i>[Signature]</i> PANGKAL PINANG, SEPTEMBER 16, 2016 Place and date, signature of authorised signatory</p>				<p>12. Certification</p> <p>It is hereby certified, on the basis of control carried out, that the declaration by the exporter is correct.</p> <p style="text-align: center;">ISSUED RETROACTIVELY, DATE OF SHIPMENT: SEPTEMBER 3, 2016 PROVINCIAL OFFICE IN PANGKAL PINANG</p> <p style="text-align: center;"><i>[Signature]</i> R. MUHAMMAD AYUB PANGKALPINANG, SEPTEMBER 16, 2016 Place and date, signature and stamp of certifying authority</p>		
<p>13. Where appropriate please tick:</p> <p><input checked="" type="checkbox"/> Third Country Invoicing <input type="checkbox"/> Exhibition <input type="checkbox"/> Back-to-Back CO <input type="checkbox"/> Cumulation</p>						

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TATA STEEL



For Further Queries Please Contact

- | | |
|-------------------------------|---|
| 1. Tata Steel, Jamshedpur : | (1) Mr. Ashiwani Gupta
ashiwani.gupta@tatasteel.com |
| | (2) Mr. Tanweer Khan
tkhan@tatasteel.com |
| 2. Tata Steel, Kalinganagar : | (1) Mr. Arpit Agarwal
arpit.agrawal@tatasteel.com |
| | (2) Mr. Sanjeev Sinha
sanjeev.sinha@tatasteel.com |